**Scenario 124**

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| **Summary:**  Testing different aspects of annuity functionality | |
| Create Account | *Standard Tax 20%* |
| Create Sales Opportunity /Delivery Engagements and Annuity Element |  |
| Create Revenue Annuity | *1st of month for 12 months* |
| Win Opportunity |  |
| *‘Check expected results’*  ***Post Initial Setup***  Sales Opportunity Forecasts  Booking Forecast  Revenue Forecast | |
| Create Invoice for quarterly payment |  |
| *‘Check expected results’*  ***Post First Invoice***  Invoice Values | |
| Create Sales Opportunity | *Add to an Existing Engagement – Fixed Price Product – Annuity Element* |
| Create Revenue Annuity | *Mid-month start* |
| Win Opportunity |  |
| *‘Check expected results’*  ***Post Second Opp Setup***  Sales Opportunity Forecasts  Booking Forecast  Revenue Forecast | |
| Create Invoice for quarterly payment | *In line with existing Invoice* |
| *‘Check expected results’*  ***Post Second Invoice***  Invoice Values | |
| Create Sales Opportunity | *Add to an Existing Engagement – Fixed Price Product – Annuity Element* |
| Create Revenue Annuity | *10 x Fully Flexible Users at £75* |
| Create Revenue Annuity | *Sandbox* |
| Win Opportunity |  |
| *‘Check expected results’*  ***Post Second Opp Setup***  Sales Opportunity Forecasts  Booking Forecast  Revenue Forecast | |
| Create Invoice for quarterly payment | *For Sales Opp – January to March 2014* |
| Credit Invoice |  |
| Complete Periods | *Jan/Feb/March for 10 x Fully Flexible Users at £75* |
| Create Revenue Adjustment | *Jan/Feb/March for 10 x Fully Flexible Users at £75* |
| *‘Check expected results’*  ***Post Revenue Adjustment***  Sales Opportunity Forecasts  Booking Forecast  Revenue Forecast | |
| Create Negative Annuity | *For Sandbox* |
| Create Invoice |  |
| *‘Check expected results’*  ***Post Negative Annuity Setup***  Sales Opportunity Forecasts  Booking Forecast  Revenue Forecast | |